### korn ferry assessment of leadership potential

Korn Ferry Assessment of Leadership Potential: Unlocking Tomorrow's Leaders Today

**korn ferry assessment of leadership potential** has become a pivotal tool for organizations keen on identifying and nurturing the next generation of leaders. In today's fast-paced and complex business environment, the ability to spot leadership potential early can transform the trajectory of a company. Korn Ferry, a global organizational consulting firm, offers a scientifically backed, comprehensive approach to assessing leadership capabilities, making it a trusted resource for HR professionals and executives alike.

Understanding what leadership potential truly means—and how to measure it accurately—is no small feat. Let's dive into the intricacies of the Korn Ferry assessment of leadership potential, explore the methodologies behind it, and uncover why it's so valuable for businesses striving to build effective leadership pipelines.

# What Is the Korn Ferry Assessment of Leadership Potential?

At its core, the Korn Ferry assessment of leadership potential is a robust evaluation framework designed to measure an individual's capacity to grow into more complex leadership roles. Unlike traditional performance reviews, which focus on past achievements, this assessment zeroes in on future capabilities, behavioral tendencies, cognitive skills, and motivational drivers.

The assessment integrates multiple data points—from psychometric tests to structured interviews and simulations—to provide a 360-degree view of a candidate's leadership promise. This multi-dimensional approach ensures that organizations don't just select leaders based on what they've done but on what they are capable of accomplishing.

### **Key Dimensions Measured by Korn Ferry**

Korn Ferry's model evaluates leadership potential through several critical dimensions, including:

- \*\*Learning Agility:\*\* The ability to learn quickly from experience and apply that knowledge in new situations.
- \*\*Drive and Ambition:\*\* Motivation to take on challenges and pursue leadership roles actively.
- \*\*Emotional Intelligence:\*\* Understanding and managing one's emotions as well as empathizing with others.
- \*\*Cognitive Ability: \*\* Problem-solving skills, strategic thinking, and adaptability.
- \*\*Interpersonal Skills:\*\* Communication, influence, and collaboration capabilities.
- \*\*Resilience: \*\* Capacity to handle pressure and bounce back from setbacks.

Together, these factors provide a nuanced picture of who is likely to succeed as a leader in complex, ambiguous environments.

### Why Is Assessing Leadership Potential Important?

Organizations today face unprecedented challenges, from digital disruption to changing workforce expectations. Identifying individuals with leadership potential enables companies to:

- \*\*Build Strong Succession Plans: \*\* Ensuring a steady pipeline of talent ready to step into key roles.
- \*\*Reduce Turnover:\*\* Engaged high-potential employees are more likely to stay and contribute meaningfully.
- \*\*Enhance Organizational Agility:\*\* Leaders with high learning agility can navigate change effectively.
- \*\*Invest Wisely:\*\* Targeted development efforts yield better ROI when focused on those with genuine potential.

The Korn Ferry assessment helps decision-makers move beyond gut feelings and subjective opinions by providing actionable, data-driven insights.

### **How Korn Ferry Assessment Stands Out from Other Tools**

While many leadership assessments exist, Korn Ferry's approach is distinguished by its foundation in extensive research and real-world validation. The firm has studied thousands of leaders across industries to identify the traits and competencies that predict success in leadership roles.

Additionally, Korn Ferry's proprietary technology and analytics enable personalized reports that not only highlight strengths and gaps but also recommend specific development actions. This tailored feedback is invaluable for both the individual and the organization, fostering targeted growth and continuous improvement.

# Implementing Korn Ferry Assessment of Leadership Potential in Your Organization

Integrating the Korn Ferry assessment into leadership development programs requires careful planning and alignment with business objectives. Here are some practical steps to maximize its impact:

### 1. Define Leadership Criteria Aligned with Business Goals

Before conducting assessments, organizations should clarify what leadership means within their unique context. Korn Ferry's flexible framework allows customization to reflect specific competencies relevant to the company's strategy and culture.

### 2. Communicate Transparently with Participants

Candidates should understand the purpose of the assessment and how results will be used. Transparency helps build trust and encourages honest engagement during the evaluation process.

#### 3. Combine Assessment Results with Managerial Insights

The best decisions come from blending objective data with contextual knowledge. Managers and HR professionals should collaborate to interpret findings, considering both quantitative scores and qualitative observations.

### 4. Develop Personalized Growth Plans

Based on assessment outcomes, organizations can create tailored development paths, including coaching, training, stretch assignments, and mentoring. This bespoke approach increases the likelihood of leadership readiness.

### 5. Monitor Progress and Reassess Periodically

Leadership potential is dynamic and evolves over time. Regular check-ins and follow-up assessments ensure that development efforts stay on track and adapt to changing circumstances.

# **Insights into Leadership Potential: Beyond Traditional Metrics**

One of the most compelling aspects of the Korn Ferry assessment is its emphasis on learning agility—a trait often overlooked in conventional evaluations. Learning agility captures how well individuals can unlearn outdated patterns and embrace new challenges, a vital skill in the modern business landscape.

Moreover, emotional intelligence is given significant weight in the model. Leaders today must connect authentically with diverse teams and stakeholders, making empathy and self-awareness essential. Korn Ferry's assessment tools delve deeply into these soft skills, offering a richer understanding of leadership potential.

### The Role of Cognitive Ability in Leadership Assessment

While emotional intelligence and motivation are crucial, cognitive ability remains a cornerstone of effective leadership. Korn Ferry evaluates critical thinking, problem-solving, and strategic decision-making to gauge how leaders might perform under pressure. This balance of "head" and "heart"

### Tips for Candidates Preparing for Korn Ferry Leadership Assessments

If you're an aspiring leader facing a Korn Ferry assessment, here are some practical tips to help you showcase your potential:

- \*\*Reflect on Past Learning Experiences:\*\* Be ready to discuss how you've adapted to new challenges and learned from mistakes.
- \*\*Demonstrate Self-Awareness:\*\* Acknowledge your strengths and areas for growth honestly.
- \*\*Practice Emotional Regulation: \*\* Stay calm and composed during simulations or interviews.
- \*\*Highlight Collaborative Experiences:\*\* Share examples of influencing or working effectively in teams.
- \*\*Prepare Strategically:\*\* Think through complex problems logically and communicate your reasoning clearly.

Remember, the assessment is not just about what you know but how you think, adapt, and connect with others.

# Future Trends in Leadership Assessment and Development

As organizations continue to evolve, so too do the tools for evaluating leadership potential. Korn Ferry is at the forefront of integrating AI-driven analytics and virtual assessment platforms, making the process more accessible and data-rich.

Emerging trends include continuous, real-time feedback mechanisms and greater emphasis on diversity and inclusion metrics within leadership pipelines. Korn Ferry's flexible and research-based approach positions it well to adapt to these shifts, ensuring that leadership assessments remain relevant and impactful.

In summary, the Korn Ferry assessment of leadership potential is more than just a test—it's a strategic investment in building resilient, agile, and emotionally intelligent leaders who can navigate the complexities of tomorrow's business world. Organizations that leverage this insightful tool gain a competitive edge by unlocking the true potential within their talent pools.

### **Frequently Asked Questions**

### What is the Korn Ferry Assessment of Leadership Potential?

The Korn Ferry Assessment of Leadership Potential is a tool designed to evaluate individuals' capabilities and traits to determine their suitability and readiness for leadership roles within an

### Which key competencies does the Korn Ferry Leadership Potential Assessment measure?

The assessment typically measures competencies such as problem-solving ability, learning agility, drive, resilience, interpersonal skills, and strategic thinking, which are critical indicators of leadership potential.

### How is the Korn Ferry Assessment of Leadership Potential administered?

The assessment is usually administered online and may include a combination of psychometric tests, situational judgment tests, personality questionnaires, and simulations to provide a comprehensive evaluation.

### Who should take the Korn Ferry Leadership Potential Assessment?

This assessment is ideal for organizations to identify high-potential employees, as well as individuals aspiring to leadership roles who want to understand their leadership strengths and development areas.

## How can organizations use the results of the Korn Ferry Leadership Potential Assessment?

Organizations can use the results for succession planning, leadership development programs, targeted training, and making informed decisions about promotions and talent management.

## What makes Korn Ferry's Leadership Potential Assessment different from other leadership assessments?

Korn Ferry's assessment is distinguished by its data-driven approach, integrating extensive research on leadership success factors and combining multiple assessment methods to provide a holistic view of a candidate's potential.

## Can the Korn Ferry Assessment of Leadership Potential predict future leadership success?

While no assessment can guarantee future success, Korn Ferry's tool is designed to identify key traits and behaviors that strongly correlate with effective leadership and the likelihood of future leadership success.

### How frequently should organizations conduct the Korn Ferry

### **Leadership Potential Assessment?**

Organizations often conduct the assessment during key talent reviews, leadership development cycles, or prior to promotions, typically every 1-2 years, to keep track of employees' evolving leadership potential.

#### **Additional Resources**

Korn Ferry Assessment of Leadership Potential: A Deep Dive into Identifying Future Leaders

**korn ferry assessment of leadership potential** represents a sophisticated approach to evaluating individuals for their capacity to assume leadership roles within organizations. As businesses navigate increasingly complex environments, the ability to accurately forecast leadership effectiveness has become paramount. Korn Ferry, a global organizational consulting firm, has developed assessment tools and methodologies that promise to identify and nurture leadership potential with greater precision than traditional evaluation methods.

The Korn Ferry assessment of leadership potential integrates psychological insights, behavioral analytics, and competency models to provide a comprehensive view of a candidate's suitability for leadership development. This article explores the components, advantages, and practical applications of Korn Ferry's leadership potential assessments, while also contextualizing them within the broader landscape of talent management.

# **Understanding the Korn Ferry Assessment of Leadership Potential**

At its core, the Korn Ferry assessment of leadership potential is designed to move beyond surface-level indicators such as experience and educational background, focusing instead on underlying traits, motivators, and capabilities that predict leadership success. This approach is grounded in Korn Ferry's proprietary Leadership Architect framework, which outlines critical competencies and traits that differentiate high-potential leaders.

The assessment typically involves a combination of psychometric testing, structured interviews, and simulation exercises. These components work together to evaluate dimensions such as cognitive ability, emotional intelligence, decision-making style, and adaptability. By leveraging multiple data points, the assessment aims to reduce bias and provide a holistic evaluation of leadership potential.

### **Key Features of Korn Ferry Leadership Assessments**

- **Competency-Based Evaluation:** The assessment measures candidates against a set of leadership competencies validated through extensive research.
- **Behavioral Insights:** It captures behavioral tendencies through situational judgment tests and simulations, offering a window into how candidates might perform under real-world

pressures.

- **Motivational Analysis:** Understanding what drives an individual is critical, and Korn Ferry's tools assess intrinsic motivators relevant to leadership roles.
- **Developmental Feedback:** The results typically include detailed reports highlighting strengths, developmental areas, and tailored recommendations.

These features collectively enable organizations to make informed decisions regarding succession planning, leadership development programs, and recruitment strategies.

# Comparing Korn Ferry's Approach with Other Leadership Assessments

The market for leadership potential assessments includes numerous players, such as Hogan Assessments, Gallup StrengthsFinder, and SHL. Korn Ferry distinguishes itself through its integration of empirical research with practical application, as well as its extensive database of leadership profiles across industries.

Whereas some assessments focus predominantly on personality traits or cognitive abilities, Korn Ferry's model emphasizes a balanced evaluation incorporating competencies, experiences, and motivation. This multidimensional methodology helps mitigate the limitations seen in assessments that rely on a single data source.

In terms of usability, Korn Ferry's platform is often praised for its user-friendly interface and actionable insights, making it accessible for HR professionals and leadership coaches alike. However, the comprehensive nature of the assessment may require more time and investment compared to shorter, more focused tools.

### Advantages of Using Korn Ferry for Leadership Identification

- **Evidence-Based Framework:** Backed by decades of research, the assessment aligns with proven leadership success factors.
- **Customization:** Organizations can tailor the assessment to align with their unique leadership models and strategic goals.
- **Scalability:** Suitable for a range of organizational sizes, from startups to multinational corporations.
- **Development-Focused:** Helps not only in selection but also in crafting personalized development plans.

#### **Potential Limitations and Considerations**

While Korn Ferry's assessment offers a robust mechanism for leadership potential evaluation, certain constraints merit consideration:

- **Resource Intensive:** The depth of the assessment can require significant time and financial investment.
- **Cultural Sensitivity:** Global organizations must ensure that the assessment accommodates diverse cultural contexts to avoid skewed results.
- **Reliance on Self-Report:** Some elements depend on self-assessment, which can be influenced by candidate bias.

Organizations interested in implementing Korn Ferry assessments should balance these factors with their talent management objectives.

# Applications of Korn Ferry Assessment in Organizational Contexts

The Korn Ferry assessment of leadership potential is widely employed across multiple facets of talent management:

### **Succession Planning**

Identifying future leaders is critical for seamless transitions in leadership roles. Korn Ferry's assessment helps organizations pinpoint individuals with the aptitude and motivation to take on enhanced responsibilities, thereby minimizing risks associated with leadership gaps.

#### **Leadership Development**

By highlighting specific strengths and developmental needs, the assessment informs targeted training programs and coaching initiatives. This individualized approach can accelerate leadership readiness and improve retention rates.

### **Talent Acquisition**

Integrating Korn Ferry assessments into recruitment processes allows hiring managers to evaluate candidates beyond resumes and interviews. This leads to better alignment between candidate

potential and organizational leadership requirements.

### **Diversity and Inclusion Initiatives**

The structured and competency-based nature of the assessment can support objective decision-making, reducing unconscious bias and promoting diverse leadership pipelines.

## Interpreting the Results: What Organizations Should Look For

A typical Korn Ferry leadership potential report breaks down a candidate's profile across several dimensions:

- 1. **Leadership Traits:** Such as resilience, strategic thinking, and interpersonal skills.
- 2. **Performance Drivers:** Motivators like ambition, risk tolerance, and achievement orientation.
- 3. **Development Opportunities:** Areas where the candidate may need support or skill enhancement.
- 4. **Fit with Organizational Culture:** How well the candidate aligns with the company's values and leadership philosophy.

Interpreting these findings requires expertise to translate assessment data into actionable talent strategies. Partnering with Korn Ferry consultants or trained HR professionals often enhances the utility of the insights.

### **Future Trends in Leadership Potential Assessment**

As technology evolves, Korn Ferry continues to innovate by integrating artificial intelligence and machine learning into its assessment platforms. This advancement aims to refine predictive accuracy and personalize leadership development paths further.

Moreover, the growing emphasis on agile leadership in response to rapid market changes underscores the need for dynamic assessment tools. Korn Ferry's ongoing research seeks to incorporate new leadership paradigms, such as digital fluency and inclusive leadership, into its frameworks.

In conclusion, the Korn Ferry assessment of leadership potential remains a leading solution for organizations seeking to identify and cultivate the next generation of leaders. Its evidence-based, multifaceted approach provides nuanced insights that support strategic talent decisions in an

### Korn Ferry Assessment Of Leadership Potential

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korn ferry assessment of leadership potential: Determining Leadership Potential
Kimberly Janson, Melody Rawlings, 2022-08-25 We are in the midst of a leadership crisis that is
derailing business success, and it's time to get rigorous about talent. This book will show you how,
with an effective and consistent framework, to help galvanize decision-makers around leadership
potential. Time and time again, organizations place too many leaders in roles they are not a good fit
for. The financial, strategic, and human costs of poor leadership are staggering and unnecessary.
But organizations that effectively identify high-potential talent are likely to financially outperform
those that do not do this work by a factor of 4.2 to 1, not to mention all the other positive impacts.
Backed by the authors' research, including a study with 50+ global CEOs, the insights and strategies
packed into this book will help you eliminate the shocking variation that exists in how people think
about determining leadership potential - and empower decision-makers to be game-changers to
optimize their organizations. For too long, leadership potential has been treated as an imprecise art
and inconsistently applied. CEOs, board members, senior managers, and HR professionals will
welcome the thought-provoking insights and practical tools this book gives to build a pipeline of
strong leaders.

**korn ferry assessment of leadership potential:** Leadership from the Inside Out Kevin Cashman, 2017-10-16 "Cashman's book on why personal development is essential to exemplary leadership is a classic" (The Washington Post). In the revised third edition of this seminal work, author Kevin Cashman offers stories, exercises, and practices to help readers develop heightened awareness, courage, character, authenticity, purpose, agility, service, and contribution. These so-called soft skills no longer can be dismissed as "nice-to-haves." Research shows they are foundational for high performance and enduring value creation. Balancing timeless principles with emerging research, this new edition offers: • Updated content throughout and two new chapters: "Story Mastery" and "Coaching Mastery" • New case studies, stories, and exercises in every chapter • New validating research from the frontiers of leadership, neuroscience, psychology, and human potential • An even more powerful and transformative development experience Framed in eight profound and pragmatic "mastery areas," this book serves as an integrated growth experience that helps leaders understand how to harness their authentic, value-creating influence and elevate their impact. Cashman demonstrates that his trademark "grow the whole person to grow the whole leader" approach, focusing on purpose-driven leadership, is even more relevant in today's hypercomplex world. For everyone from CEOs to emerging leaders, this new edition of a proven classic advances the art and science of leadership. "Leadership from the Inside Out is a major paradigm shift in leadership development. It gives you the tools to go directly to the heart of all significant leadership transformation: growing as a person to grow as a leader." —Paul Walsh, former chairman and CEO, Diageo "Kevin Cashman demonstrates convincingly why authenticity in leadership is essential for effectiveness. His process of developing the leader from within provides readers the road map to transform themselves and their organizations." —Bill George, author of True North; Senior Fellow, Harvard Business School; and former Chairman and CEO, Medtronic

**korn ferry assessment of leadership potential:** Mission-Driven Approaches in Modern Business Education Smith, Brent, 2018-07-20 In a globalized world, it is essential for business courses to adapt to the current economic climate by integrating cross-cultural and transnational approaches while remaining focused on the mission of the curriculum. Mission-Driven Approaches in Modern Business Education provides innovative insights into the ways that mission values can be seamlessly, efficiently, and effectively integrated into the core of any business course to inspire and influence quality business education. The content within this publication represents the work of educators in finance, management, marketing, international business, and other fields. It is designed for business managers, academicians, upper-level students, researchers, administrators, and organizational developers, and covers topics centered on mission as it relates to teaching, leadership, experiential learning, mission statements, sustainability, cultural engagement, and several other topics.

korn ferry assessment of leadership potential: Learning Agility Linda S. Gravett, Sheri A. Caldwell, 2016-04-20 This book concretely defines the concept of learning agility and offers a business case for why organizations of all types should concentrate on building and sustaining this approach. It provides readers with a holistic approach towards the topic, and helps leaders leverage the learning agility of individual employees to sustain a learning-agile workplace culture. Synthesizing academic research and practical approaches, this book takes leaders through ways to interview and assess potential employees for learning agility, develop and foster an environment for learning agility, and measure the results of a learning agile workplace. The authors present an innovative learning agility assessment which has been developed, tested, and implemented by clients and outline metrics which can measure the results of a learning agile workforce. This little-understood but highly advantageous approach is crucial for leaders to understand if they wish to deliver results and impact their organizations' bottom line.

korn ferry assessment of leadership potential: LEAD! Book 1 Gregory H. Garrison, 2024-03-19 Find the leader only you can be LEAD! Book 1: Finding Your Leadership Identity is a foundational guide and blueprint to discovering your unique leadership character and personal approach to leading people. In a sea of resources claiming to be the "definitive" guide, LEAD! takes a different approach to making leadership practical and accessible: It provides an anthology of the greatest leadership and management thinking of the last fifty years, surveying the most important leadership models plus an array of authoritative psychological and psychometric tools, and synthesizes them into 20 Pillars of Leadership Character that helps readers build their own unique, intrinsic leadership model. LEAD! Book 1 helps the aspiring or new leader refine their management ethos, values, culture, mission, and purpose. Written by Gregory H. Garrison, an international media and technology leader with over 35 years' experience in internal and consulting executive roles for technology companies. LEAD! distills the most important preeminent leadership teachings into an accessible, usable resource that readers can use to find and establish their unique place in the workplace today. As a concise overlay to a management MBAs and executive education and corporate training, LEAD! will provide ascendant middle managers, functional and general managers, management consultants, students, trainers, and mentors a solid foundation to build their unique leadership brand on.

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**korn ferry assessment of leadership potential: A Leader's Destiny** Elias Aboujaoude, 2024-05-21 A psychiatrist puts leadership "on the couch," with a provocative exploration of its crucial, often ignored, psychological and personal character foundations. Elias Aboujaoude's distinctive exploration of leadership explains how our cultlike obsession with leadership gives narcissists and sociopaths an edge and results in leadership failure everywhere we look—and how

resisting the imperative to rise at all costs leaves many with an inferiority complex. His takedown of the leadership industrial complex pokes a very sharp elbow into an industry seemingly united in a modern form of alchemy to create leadership gold—a waste of time and money, Aboujaoude vividly illustrates, since leaders emerge from a unique combination of personal, psychological, and situational factors that cannot be easily controlled or manipulated, no matter how gifted the executive coach. This bracing take on a classic subject provides new insight into the way psychology aligns with the requirements of effective and happy leadership. The result is to empower us to understand ourselves and step up if we have what it takes to lead—or find equally rewarding, often superior, ways to achieve fulfillment if we don't.

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unshakeable trust, guide stakeholders through disruption, and instill a lasting culture of excellence. Infused with vivid storytelling, philosophical depth, and the resolute pragmatism of lived experience, this guide is both profoundly personal and eminently practical. Whether you're an HR practitioner, a corporate executive, or an agent of change, Lopez's methodology will challenge your assumptions, empower your decisions, and inspire you to forge a legacy that truly matters. "Change is what happens to us every day; Transformation is what we choose to do differently." — Miguel Lopez

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korn ferry assessment of leadership potential: *Women's Leadership Journeys* Sherylle J. Tan, Lisa DeFrank-Cole, 2018-07-18 This volume brings together research from leading scholars with stories from women leaders in diverse sectors to provide insights from their leadership journeys. The book begins with personal stories of women's leadership journeys by chief executive officers, a former U.S. ambassador, a college president, and others. The stories enable readers to make sense of their own leadership journeys by learning about the varied paths to leadership and taking note of key elements such as role transitions, defining moments, identity development, and growth mindsets. Next, scholars discuss novel research that can guide women in navigating their journeys to leadership, including on followership, competition, representation of women in politics, and the role of biology in leadership. This must-have volume offers cutting-edge perspectives and a guide for women to navigate their own journeys to impactful leadership.

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korn ferry assessment of leadership potential: Coaching Strategies for Corporate Innovation Ivan Yong, Sam Lee, 2025-09-24 Drawing upon the authors' own extensive experiences within the field, and melding startup dynamics with corporate innovation, the book equips readers to navigate the complexities of this emerging innovation practice. Collaboration between large corporations and innovative startups represents a strategic pillar of corporate innovation and is growing at a rapid pace globally. Such engagements are situated within the broader paradigm of open innovation and are categorised explicitly as corporate venturing when they involve mechanisms such as strategic investments, partnerships, incubators, or co-development initiatives. Leveraging the authors' extensive experience in startup investment, mentorship, and corporate innovation thought leadership forums, this book addresses the critical need for innovation coaching strategies to

succeed in this dynamic corporate-startup collaboration. Through a synergy of practical insights, riveting case studies, and authoritative thought leadership, readers will be guided on a transformative journey encompassing innovation culture, symbiotic partnerships with startups, and the coaching strategies pivotal for unlocking innovation advantage. This book is tailored for corporate leaders, innovation teams, corporate venture capitalists, and professional coaches aspiring to transcend conventional wisdom in the current corporate innovation practices.

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korn ferry assessment of leadership potential: Coaching Public Service Leaders John S. Lybarger PhD MCC, 2019-10-01 Many leader development models are complex. Figuring them out (let alone implementing them) can seem impossible. Dr. Lybarger draws on his years of experience serving clients in the public sector to highlight seven practices that good leaders master in this practical, easy-to-follow guidebook. The practices are not linear but interlaced, and when woven together, they create a complex tapestry of leadership behaviors. In examining the seven practices, the author answers questions such as: • Why do some public service employees love their work and remain engaged while others disengage and do the minimum? • What does it take for love, belonging, and community to dispel fear, disengagement, and isolation? • What sustains those who are engaged and motivated to serve the public? Other topics include what leaders can do to help those who are floundering flourish, ways to promote a culture of respect, and the differences between managers and leaders. Although traditional leadership models have not kept pace with the demands of the workplace, individuals who are pillars of exemplary public service leadership can guide their public service peers to successful leadership.

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