

# how to get rich by felix dennis

How to Get Rich by Felix Dennis: Insights from a Self-Made Millionaire

**how to get rich by felix dennis** is not just a catchy phrase or the title of a book; it encapsulates the raw, unfiltered wisdom of one of the UK's most successful entrepreneurs. Felix Dennis, known for his larger-than-life personality and his journey from a struggling poet to a publishing magnate, distilled decades of experience into practical advice for those aspiring to wealth. His approach diverges from typical get-rich-quick schemes, focusing instead on mindset, persistence, and the realities of entrepreneurship.

If you've ever wondered what truly separates the wealthy from everyone else or how to navigate the often tricky path of building lasting wealth, Felix Dennis's teachings offer invaluable perspective. This article dives deep into his philosophy, the core principles he championed, and how you can apply them to your own financial journey.

## Understanding Felix Dennis's Philosophy on Wealth

Felix Dennis didn't just stumble upon wealth; he crafted it through relentless effort, risk-taking, and a unique perspective on money. Central to his philosophy is the understanding that wealth is a byproduct of creating value, not just accumulation or luck.

### Wealth as a Result of Ownership

One of the key lessons from how to get rich by Felix Dennis is the emphasis on ownership. Unlike earning a salary or trading time for money, Dennis believed that true wealth comes from owning assets—businesses, intellectual property, or investments—that generate income independently.

He often said, "The only way to become truly rich is to own equity in a business." This means that working as an employee, no matter how high the salary, is unlikely to lead to significant wealth. Instead, building or acquiring businesses where you hold a substantial stake can create exponential financial growth.

### The Power of Persistence and Focus

Another pillar of Dennis's advice is persistence. The road to wealth is seldom smooth, and setbacks are inevitable. His writing stresses that the ability to endure failure, learn from mistakes, and maintain laser-focused dedication is what separates successful entrepreneurs from the rest.

In how to get rich by Felix Dennis, he often reflects on his own struggles—failed ventures,

financial difficulties, and the constant pressure to innovate. Yet, his unwavering commitment propelled him forward. This resilience is a critical mindset for anyone seeking financial success.

## **Practical Steps Inspired by Felix Dennis's Teachings**

While philosophy sets the foundation, Felix Dennis was also pragmatic. His book and interviews provide actionable advice that aspiring millionaires can apply today.

### **Start Early and Take Calculated Risks**

Dennis was clear that time is a crucial ally in wealth-building. The earlier you start, the more you can benefit from compounding—whether in business growth, investments, or skills development. However, starting early doesn't mean reckless decisions. He emphasized taking calculated risks, understanding your market, and being prepared to pivot when necessary.

### **Build Your Own Business**

Echoing his belief in ownership, Dennis encouraged aspiring entrepreneurs to build their own enterprises. This doesn't necessarily mean launching a giant corporation immediately but developing something scalable where you can retain equity.

He advised focusing on niche markets or underserved areas where competition is low but demand exists. Innovation and differentiation are key here. According to how to get rich by Felix Dennis, creating a unique product or service can accelerate your path to financial independence.

### **Manage Money Wisely but Don't Obsess Over It**

Interestingly, Dennis warned against becoming a slave to penny-pinching. While financial discipline is important, an excessive focus on saving every cent can stifle growth and creativity. Instead, he suggested balancing frugality with strategic investment in your business or skills.

He also highlighted the significance of reinvesting profits rather than spending them immediately. This approach helps compound your wealth over time and builds a sustainable financial foundation.

# **Mindset and Psychological Insights from Felix Dennis**

Beyond concrete steps, how to get rich by Felix Dennis delves into the psychological aspects of wealth accumulation. Understanding your own behavior, fears, and motivations can profoundly impact your financial trajectory.

## **Embrace the Reality of Loneliness in Wealth**

Dennis candidly discussed how becoming wealthy often isolates individuals. Success can create distance between you and friends or family who don't share your ambitions or lifestyle. Recognizing this emotional cost early helps prepare you mentally for the journey.

## **Accept That Not Everyone Will Like You**

In his blunt style, Dennis pointed out that pursuing wealth and success means making tough decisions that won't please everyone. Whether it's firing employees, rejecting partnerships, or pushing aggressive growth, criticism is inevitable. Developing a thick skin and focusing on your goals is essential.

## **Define What “Rich” Means to You**

One of the most profound lessons from how to get rich by Felix Dennis is that wealth is personal. For some, it's financial freedom; for others, it's influence or legacy. Clarifying your own definition helps align your efforts and keeps you motivated through challenges.

## **Lessons from Felix Dennis's Life and Career**

To fully appreciate how to get rich by Felix Dennis, it helps to look at his personal journey. Born into modest circumstances, Dennis experienced a series of ups and downs before founding Dennis Publishing, which became a powerhouse in magazine publishing.

## **From Poet to Publishing Tycoon**

Dennis's early passion was poetry, but he quickly realized it was unlikely to make him wealthy. His transition into publishing was fueled by spotting gaps in the market and leveraging creativity with business acumen. This shift underscores the importance of adaptability and seizing opportunities.

## **Philanthropy and Wealth**

Later in life, Dennis became known for his philanthropy, donating significant sums anonymously. His perspective on money evolved, seeing wealth not just as a personal achievement but as a tool for positive impact. This dimension of his life reminds us that richness can extend beyond bank accounts.

## **Applying Felix Dennis's Wisdom Today**

In the modern era, the principles from how to get rich by Felix Dennis remain remarkably relevant. The digital age offers new avenues for ownership and business creation, but the fundamental mindset and strategies still apply.

## **Leveraging Technology and New Markets**

Entrepreneurs today can use Dennis's advice by identifying emerging trends—like digital content, e-commerce, or software—and building businesses that hold equity. The barriers to entry are lower, but the discipline and persistence required are unchanged.

## **Continuous Learning and Adaptation**

Dennis's journey highlights the importance of learning constantly and being ready to pivot. Whether it's adopting new technologies or shifting business models, staying flexible can make the difference between growth and stagnation.

## **Building a Network and Finding Mentors**

Though Dennis often emphasized independence, he also acknowledged the value of relationships in business. Surrounding yourself with supportive peers, mentors, and advisors can accelerate your path to wealth by providing guidance and opening doors.

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Felix Dennis's approach to wealth is refreshingly honest and grounded in real-world experience. By understanding his philosophy and integrating his practical advice, anyone serious about financial success can chart a path that is both achievable and fulfilling. Whether it's the emphasis on ownership, the necessity of persistence, or the psychological realities of wealth, his lessons continue to inspire aspiring entrepreneurs around the globe.

# Frequently Asked Questions

## What is the main philosophy behind Felix Dennis's approach in 'How to Get Rich'?

Felix Dennis emphasizes that getting rich requires relentless determination, embracing risk, and a willingness to take unconventional paths rather than relying on traditional career routes.

## Does Felix Dennis recommend starting your own business to get rich?

Yes, Felix Dennis strongly advocates for entrepreneurship as the primary means to accumulate significant wealth, highlighting that owning and controlling your own business is crucial.

## How important is persistence according to Felix Dennis in 'How to Get Rich'?

Persistence is vital; Dennis stresses that most successful people become rich by never giving up, learning from failures, and continually pushing forward despite setbacks.

## What role does luck play in Felix Dennis's method of getting rich?

Dennis acknowledges that luck plays a part, but he believes that creating your own luck through hard work, preparation, and seizing opportunities is far more important.

## Does Felix Dennis offer practical tips on managing wealth once you become rich?

Yes, apart from strategies to get rich, Dennis also discusses the importance of managing wealth wisely, including advice on spending, investing, and protecting your assets to maintain and grow your fortune.

## Additional Resources

[How to Get Rich by Felix Dennis: An In-Depth Review and Analysis](#)

**how to get rich by felix dennis** stands as one of the more candid and unconventional guides in the personal finance and wealth-building genre. Unlike traditional self-help books or financial manuals, Felix Dennis's work offers not only practical advice but also a raw, sometimes brutally honest perspective on what it truly takes to accumulate wealth. This article delves into the core principles and lessons from "How to Get Rich," examining its relevance, unique insights, and how it aligns with modern entrepreneurial ambitions.

# Understanding the Essence of "How to Get Rich by Felix Dennis"

Felix Dennis, a British publisher and entrepreneur, distilled his decades of experience into a manifesto that challenges common perceptions about wealth. His book is less about financial instruments or investment strategies and more about mindset, perseverance, and an unfiltered look at the sacrifices involved. "How to Get Rich by Felix Dennis" is often praised for its no-nonsense style, emphasizing that wealth is not a byproduct of luck or inheritance but the result of determination and risk-taking.

Rather than sugar-coating the journey to riches, Dennis presents a stark reality: getting rich is hard, lonely, and fraught with setbacks. This approach contrasts with many financial self-help books that focus heavily on positivity and easy success. His bluntness resonates with readers seeking a more grounded approach to wealth creation.

## Core Principles Behind Felix Dennis's Wealth-Building Philosophy

At the heart of Dennis's philosophy is the idea that **ownership** is crucial. Unlike earning a salary, which caps your income, owning a business or intellectual property enables exponential growth. He argues that to get rich, one must own something significant and be willing to nurture it over time.

Another key principle is the importance of **taking risks**. Dennis emphasizes that playing it safe is the surest way to remain poor. This risk-taking is not reckless but calculated, requiring a deep understanding of the market and personal resilience.

Additionally, **persistence** and **self-belief** form the backbone of his advice. Dennis candidly acknowledges that most people give up before they achieve success—getting rich demands outlasting competitors and overcoming inevitable failures.

## Comparing "How to Get Rich" with Other Wealth-Building Literature

In the crowded field of wealth literature, "How to Get Rich by Felix Dennis" distinguishes itself through its tone and approach. While books like Robert Kiyosaki's "Rich Dad Poor Dad" focus on financial education and asset acquisition, Dennis's work leans more into the psychological and emotional toll of wealth pursuit.

Unlike Dave Ramsey's debt-avoidance strategies or Suze Orman's budgeting emphasis, Dennis is less concerned with personal finance basics and more focused on the entrepreneurial journey. His work complements these traditional guides by highlighting what happens after the foundational financial literacy is established—namely, how to seize control and scale wealth.

This book's focus on **entrepreneurship** makes it particularly relevant for startup founders, small business owners, and creative professionals seeking to monetize their efforts at a larger scale.

## **Pros and Cons of Felix Dennis's Approach**

- **Pros:**

- Honest and realistic portrayal of wealth-building challenges
- Emphasizes ownership and control over passive income
- Encourages resilience and mental toughness
- Practical advice drawn from real-life experience

- **Cons:**

- Can be perceived as overly cynical or harsh
- Lacks detailed financial planning or investment strategies
- May undervalue the role of luck or systemic advantages

## **Key Lessons Extracted from "How to Get Rich by Felix Dennis"**

Felix Dennis's book is often quoted for memorable aphorisms and actionable insights. Several key lessons stand out for those aiming to apply his teachings.

### **The Power of Ownership**

Dennis stresses that true wealth cannot be earned solely through employment. Instead, owning a stake in a business or intellectual property is fundamental. This lesson aligns with broader entrepreneurial wisdom: equity ownership creates leverage and long-term value far beyond a fixed paycheck.

# Accepting the Loneliness and Sacrifices

One of the less glamorous truths Dennis reveals is the loneliness of the rich. Building wealth often requires sacrificing social activities, enduring skepticism, and sometimes alienating friends and family due to conflicting priorities.

## Persistence Despite Failure

Dennis recounts multiple setbacks in his career, underscoring that failure is not the end but a necessary step. His narrative encourages readers to embrace failure as an integral part of the wealth-building process.

## Focus on What You Can Control

Rather than chasing trends or external validation, Dennis advises focusing on your own efforts and decisions. This self-reliance is vital in a world where economic conditions and market dynamics are unpredictable.

# Practical Applications for Aspiring Entrepreneurs

For readers inspired by "How to Get Rich by Felix Dennis," translating the book's ideas into actionable strategies is essential.

1. **Start Your Own Venture:** Take the plunge into entrepreneurship, even if on a small scale, to begin accumulating ownership stakes.
2. **Build Intellectual Property:** Create products, brands, or content that can be monetized and scaled.
3. **Develop a Resilient Mindset:** Prepare mentally for setbacks and maintain a long-term outlook.
4. **Network Strategically:** Surround yourself with mentors and peers who understand the rigors of wealth creation.
5. **Reinvest Earnings:** Instead of spending early profits, reinvest them to grow the business and increase equity value.



## How This Book Fits Into Modern Wealth Strategies

While the business landscape has evolved with technology and globalization, the underlying principles Dennis advocates remain relevant. Ownership, risk-taking, and persistence are as crucial in the digital economy as they were in traditional industries.

Additionally, the rise of startups and online entrepreneurship presents new avenues to apply Dennis's philosophy. For example, building a scalable app or digital platform aligns well with his emphasis on ownership and control.

However, readers should complement Dennis's mindset with contemporary financial literacy, including investment strategies, tax planning, and wealth preservation techniques.

## Final Thoughts on "How to Get Rich by Felix Dennis"

"How to Get Rich by Felix Dennis" offers a distinctive, experience-driven perspective on wealth accumulation that challenges many conventional narratives. Its focus on ownership, risk, and mental toughness provides valuable lessons for entrepreneurs and anyone serious about financial success.

While the book does not provide a step-by-step financial roadmap, its candid insights encourage readers to critically assess their motivations and commitment levels. For those willing to embrace the often difficult path Dennis describes, the rewards can be substantial—not just in monetary terms but in personal growth and self-mastery.

In the broader context of personal finance literature, Felix Dennis's work remains a provocative and influential voice, reminding aspiring wealth builders that getting rich is ultimately a personal journey defined by grit and ownership.

## [How To Get Rich By Felix Dennis](#)

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**how to get rich by felix dennis: How to Get Rich** Felix Dennis, 2011-08-31 'Making money is a knack, a knack that can be acquired. And if someone like me can become rich, then so can you - no matter what your present circumstances. Here is how I did it and what I learned along the way.' So writes Felix Dennis, who believes that almost anyone of reasonable intelligence can become rich, given sufficient motivation and application. How To Get Rich is a distillation of his business wisdom. Primarily concerned with the step-by-step creation of wealth, it ruthlessly dissects the business

failures and financial triumphs of 'a South London lad who became rich virtually by accident'. Part manual, part memoir, part primer, this book is a template for those who are willing to stare down failure and transform their lives. Canny, infuriating, cynical and generous by turns, *How To Get Rich* is an invaluable guide to 'the surprisingly simple art of collecting money which already has your name on it'.

**how to get rich by felix dennis:** *Summary* Matthew Newton, 2018-05-19 This book will not make you super-filthy rich, like Bill Gates. It's more about becoming a common garden-variety rich. Wealthy enough that you don't have to worry about the price of anything you buy anymore. This book will teach you how to accumulate enough money to retire, or only work three days a week, or drink every night if that's how you wish to spend your time. Becoming rich is heroism, but a different sort of heroism than someone who nurses orphans or fights against tyranny in prison. Few people are willing to do those things, but everyone wants to be rich, and nobody - not even the staunchest Marxist - would refuse ten million dollars. It is a prestige based on common human envy. How rich is rich? It's not based on the amount of money, thanks to inflation over time, but purchasing power. Because of the capital gains tax and other levies, it's difficult to find the actual total asset value of a person. Needing an army of financial advisors to determine your wealth for you is a nice problem, but it's a problem nonetheless. It only matters when you're inheriting wealth, because if you don't have a legally enforceable will, the taxman can take out a great deal of your estate before bequeathing it to you. Getting rich does not guarantee happiness, but brings about stresses and miseries of its own.

**how to get rich by felix dennis:** *Summary of Felix Dennis's How to Get Rich* Milkyway Media, 2021-05-28 Buy now to get the key takeaways from Felix Dennis's *How to Get Rich*. Sample Key Takeaways: 1) The most common reason people give for not getting rich is their age. Some say they are too young, with no experience or capital, while others say they are too old and don't want to risk what they've already achieved, or threaten their established responsibilities and security. 2) It is important to note that money is one of the few things in life that is absolutely neutral. Whatever your race, color, upbringing, education, or gender, money will not discriminate against you and it will make you rich if you let it.

**how to get rich by felix dennis:** *Find Your Lightbulb* Mike Harris, 2010-02-12 Would you love to start your own business but feel daunted by the slim odds of success? Do you dream about making millions but simply don't know where to start? *Find Your Lightbulb* answers all these questions, helping you to harness your ability to make millions from nothing more than a simple idea. You don't need to be superhuman, you don't need to have funds in the bank - you don't even need to have an amazing idea in order to get started. Serial entrepreneur Mike Harris shows you that all it takes is enthusiasm, commitment and a willingness to learn. And Mike should know - he's spent the past 20 years creating successful businesses from apparently impossible ideas - ideas which everyone told him would never work. With invaluable business advice and case studies from entrepreneurs and innovators on both sides of the Atlantic, this make-it-happen manual will help you fix the odds of success firmly in your favour.

**how to get rich by felix dennis:** *How to Make Money* Felix Dennis, 2011-11-30 Felix Dennis is one of Britain's wealthiest self-made entrepreneurs with an estimated fortune of £500 million. And he didn't get there simply by reading about how to get rich. He went out and did it. Appreciating that those intent on becoming rich will not have the time or inclination to read page upon page of guidance and advice on the subject, Felix Dennis has reduced his own business wisdom to 88 tenets of wealth-generation, all written in his inimitable style. *How to Make Money* is for those determined to get rich, for those who will not confuse reading with doing, for those who seek the narrow road. (First published in hardback as *88 The Narrow Road*.)

**how to get rich by felix dennis:** *How to Become a New Rich* Adv Habibur Rahman Chouhan, 2022-06-09 There are many ways you can improve your health and wealth by adopting my new wealthy mind code to enhance your own life as well as the lives of those around you. Consider life's general progression, as well. If you're serious about your professional and monetary success as well

as your own personal growth, you'll want to read this book. For those looking to improve themselves on all levels, it focuses on strengthening the mind and cultivating a more positive outlook. Achieving one's professional and personal goals requires developing the right mindset, which is the focus of this book. There are many issues related to business and money psychology that can be resolved by consulting this book at any stage in life. It will energise you to the point that you will have the confidence to accomplish the objectives you have set for yourself. With *Becoming a New Rich*, you not only learn how to help yourself, but you also learn how to convert yourself into a new positive identity. As well as self-help, this book focuses on the creation of both. If we train our brains in such a way as the activity described in the book, we can live a life without limits. This book will give you the essential information you need to know about how to achieve this.

**how to get rich by felix dennis: Lifelong Lessons And Powerful Insights** Ram Nivas Kumar, This compilation represents a strenuous labour born out of a deep fascination with the power of literature to inspire, educate, and transform lives. The book is the result of tiresome efforts for years for accumulation of knowledge and dissemination thereof on almost all issues an educated person needs for self development. The purpose of this compilation is twofold: to celebrate the enduring appeal of these beloved bestsellers and to explore the valuable lessons they impart. From timeless self-help books to contemporary masterpieces, each selection offers a unique perspective on hundreds of themes ranging from pain and pleasure to ambition and resilience. In a world brimming with literary treasures, selecting just one book to read can be a daunting task. And reading hundreds of self-help books puts question to its sure possibility. That's why I offer you this single recommendation. Just immerse yourself in the pages of this compilation. Within these covers, you'll find a curated selection of the most influential and captivating self-help books from across genres and eras. Each work has been carefully chosen for its ability to entertain, enlighten, and inspire. So, if you find yourself overwhelmed by the sheer volume of options, fret not. Simply pick up this book and let its pages transport you to new worlds, introduce you to unforgettable characters, and ignite your imagination. Whether you're seeking motivation, insights, or lifelong lessons, you'll find it within these pages. From timeless self-help books to contemporary favorites, each selection offers a unique perspective on the human experience. The book contains lessons and powerful insights from the following books: Table of Contents Preface Foreword 1. A Year of Simply Living 2. Act Like a Lady, Think Like a Man 3. Awaken the Giant Within 4. Argue to Win 5. Art of Living 6. Attitude Is Everything 7. Atomic Habits: Tiny Changes, Remarkable Results 8. Be Water, My Friend 9. Before You Quit Your Job 10. Being You: A New Science of Consciousness 11. Better Than Before: What I Learned About Making and Breaking Habits 12. Build the Life You Want 13. Build the Vision 14. Careful What You Wish For: A Novel of Suspense 15. Change: How to Make Big Things Happen 16. Choose Your Enemies Wisely: Business Planning for the Audacious Few 17. Command Your Destiny: A Guide to Success and Power 18. Crucial Conversations: Tools for Talking When Stakes are High 19. 30 Days - Change Your Habits, Change Your Life 20. Deep Work 21. Defining You: How to Profile Yourself and Unlock Your Full Potential 22. Designing Your Life: How to Build a Well-Lived, Joyful Life 23. Develop Self-Confidence, Improve Public Speaking 24. Die Empty: Unleash Your Best Work Every Day 25. Do Epic Shit 26. Do I Make Myself Clear? 27. Do Nothing How to Break Away from Overworking, Overdoing, and Underliving 28. Do What You Love, Love What You Do: The Empowering Secrets to Turn Your Passion into Profit 29. Ego is the Enemy 30. 101 Essays That Will Change the Way You Think 31. Every Time I Find the Meaning of Life, They Change It 32. Feel the Fear and Do It Anyway 33. Financial Intelligence: A Manager's Guide to Knowing What the Numbers Really Mean 34. Finish What You Start: The Art of Following Through, Taking Action, Executing, & Self-Discipline 35. Five Doors of Success: How to Build a Future without Luck, Money, or Friends in High Places 36. Focus: The Hidden Driver of Excellence 37. Forgiving What You Can't Forget 38. Get People to Do What You Want 39. Get Your Sh\*t Together 40. Getting Things Done: The Art of Stress-Free Productivity 41. Good Habits That Moved You 42. GRIT: The Power of Passion and Perseverance 43. Grow Rich : With The Power Of Your Subconscious Mind 44. Hidden Potential 45. Hope in the Dark 46. How Big Things Get Done 47. How Leaders Decide 48. How to Attract Money

49. How to Avoid Being Manipulated 50. How to Be Happy at Work 51. How to Be Perfect 52. How to Become a People Magnet 53. How to Be Always Happy in Life 54. How to Create a Mind 55. How to Deal With Idiots 56. How to Finish Everything You Start 57. How to Get Rich 58. How to Lead 59. How to Learn Almost Anything in 48 Hours 60. How to Make Big Things Happen 61. How to Own Your Own Mind 62. How to Raise Your Own Salary 63. How to Read A Person Like A Book 64. How to Stop Worrying and Start Living 65. How to Talk So Kids Will Listen 66. How to Talk to Anyone 67. How to Think Bigger 68. How to Thrive at Work 69. How Will You Measure Your Life 70. How Women Rise 71. Ikigai: The Japanese Secret to a Long and Happy Life 72. Influencer 73. Invent and Wander: The Collected Writings of Jeff Bezos 74. Just Keep Buying: Proven Ways to Save Money and Build Your Wealth 75. Kaizen: The Japanese Method for Transforming Habits, One Small Step at a Time 76. Larger Than Yourself: Reimagine Industries, Lead with Purpose & Grow Ideas into Movements 77. Lead Engaging Meetings 78. 21 Lessons for the 21st Century 79. Lies We Believe 80. Life Is Setting Me Up for Success 81. Live No Lies: Recognize and Resist the Three Enemies That Sabotage Your Peace 82. Love + Work 83. Managing Oneself 84. Manifest: 7 Steps to Living Your Best Life 85. Master Your Success: Timeless Principles to Develop Inner Confidence and Create Authentic Success 86. The Mastery Manual 87. Meditations 88. Men Are from Mars, Women Are from Venus 89. Mind Management Not Time Management 90. Mindreader: The New Science of Deciphering What People Really Think, What They Really Want, and Who They Really Are 91. Mindset Matters: Change Your Mind, Change Your World 92. Misbelief 93. My Grandmother Asked Me to Tell You She's Sorry 94. Neuro-Habits 95. Next Generation Leader 96. Now You Can Afford: How To Grow Your Income From Zero To 7 Figures 97. Outliers: The Story of Success 98. People Powered 99. People We Meet on Vacation 100. Personality Isn't Permanent: Break Free from Self-Limiting Beliefs and Rewrite Your Story 101. Positive Affirmations for Sensitive People 102. Power of Ignored Skills: Change the Way You Think and Decide 103. Psychology of Money 104. Punished by Rewards: The Trouble with Gold Stars, Incentive Plans, A's, Praise, and Other Bribes 105. Rapport: The Four Ways to Read People 106. Reasons Why Reading Books Should Be Part of Your Life 107. Rebel Talent: Why It Pays to Break the Rules at Work and in Life 108. Revolution of Self: Overcoming Limits, Crafting a New Narrative 109. Rich Dad Poor Dad 110. Rich Dad's Retire Young Retire Rich 111. Rules of Life 112. Second Chance: For Your Money, Your Life and Our World 113. Secrets of the Millionaire Mind 114. Seeing What Others Don't 115. Selfie: How We Became So Self-Obsessed And What It's Doing to Us 116. Smart Couples Finish Rich 117. Speed Reading: Learn to Read a 200+ Page Book in 1 Hour 118. Stop Overthinking: 23 Techniques To Relieve Stress, Stop Negative Spirals, Declutter Your Mind And Focus On The Present 119. Stop Talking, Start Doing 120. Strategize To Win: The New Way to Start Out, Step Up, or Start Over in Your Career 121. Strengths Based Leadership: Great Leaders, Teams, and Why People Follow 122. Supercommunicators 123. Surrounded by Idiots 124. TED Talks: The Official TED Guide to Public Speaking 125. 8 Things to Do When You Turn 20: Lessons from My Life So Far 126. Think and Grow Rich 127. Thinking, Fast and Slow 128. This Is Me Letting You Go 129. Tiny Beautiful Things 130. Tiny Habits 131. Train Your Mind to Be Successful: Attract and Get Anything You Want in Life 132. Transcend: The New Science of Self- Actualization 133. Trust and Inspire: How Truly Great Leaders Unleash Greatness in Others 134. The Art of Dealing with People 135. The Art of Loving 136. The Art of Managing People, Time & Money: Inspiration and Wisdom for Every Entrepreneur 137. The Art of Public Speaking 138. The Art of Quiet Influence 139. The Art of Social Excellence 140. The Art of Thinking Clearly 141. The Automatic Millionaire (Expanded and Updated): A Powerful One- Step Plan to Live and Finish Rich 142. The Big Questions of Life 143. The Book of Awakening 144. The Book of Minds: How to Understand Ourselves and Other Beings, From Animals to AI to Aliens 145. The Book You Wish Your Parents Had Read 146. The Brain: The Story of You 147. The Code of the Extraordinary Mind 148. The Comfort Zone: Create a Life You Really Love with Less Stress and More Flow 149. The Confidence Code 150. The Science and Art of Self-Assurance - What Women Should Know 151. The Courage to Be Disliked 152. The Diary of A CEO 153. The Dominant Male: A Modern Man's Guide to Success and Power 154. The Everyday Hero Manifesto 155. The Fine Art of

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California started a business because she was tired of being laid off and wanted to control her own destiny. She now represents notable clients worldwide and discusses changes she had to make in her business with personnel including using contract management rather than having employees. Tamara Dujmovic and Robert Sterpin, two successful entrepreneurs from Izola, Slovenia, Europe (the former Yugoslavia), discuss their business strategies and illustrate the possibilities of entrepreneurship in a society where owning a business was not an option prior to 1991. In the current economic climate, entrepreneurs must work harder than ever before to differentiate their businesses from the competition. Key success factors such as passion, customer service, relationships, work ethic, integrity, determination and perseverance are reiterated throughout the book. A Cup of Cappuccino for the Entrepreneurs' Spirit - find your passion and live the dream will include a series of books with the first book featuring 58 entrepreneurs from five countries and 18 states within the U.S. Future books will be published as editions of A Cup of Cappuccino for the Entrepreneur's Spirit. The series will include Volumes I, II, and III, a Women Entrepreneurs' Edition, an Internet Entrepreneurs' Edition, a Global Entrepreneurs' Edition, a Disabled Entrepreneurs' Edition, an African American Entrepreneurs' Edition, a Native American Entrepreneurs' Edition, a Social Entrepreneurs' Edition, an Australian Entrepreneurs' Edition and others. Over 50 potential editions have been identified. CDs with selected stories in the entrepreneur's voice will follow. A Cup of Cappuccino for the Entrepreneur's Spirit will bring inspiration, motivation, and knowledge to entrepreneurs and aspiring entrepreneurs worldwide. A portion of the proceeds from the book will be put in a fund to help the next generation of entrepreneurs with start-up funds. To inquire about being an Editor for A Cup of Cappuccino for the Entrepreneur's Spirit send an e-mail and your vita to the founder Jeretta Horn Nord at [jeretta@acupofcappuccino.com](mailto:jeretta@acupofcappuccino.com). For the format and guidelines for writing a story, click on Submit Story. [www.acupofcappuccino.com](http://www.acupofcappuccino.com)

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